



Income Disclosure

July 1, 2008 - June 30, 2009

Associate Position	% of Paid Associates	Annual Income			Months in Ignite		
		Low	Average	High	Low	Average	High
Executive Director	0.11%	\$15,335.75	\$133,126.50	\$2,231,548.50	12	12	12
Senior Director	2.12%	\$10.00	\$8,083.12	\$249,121.75	4	11.92	12
Managing Director	10.74%	\$10.00	\$1,458.74	\$94,108.50	1	11.53	12
Qualified Director	87.03%	\$10.00	\$129.33	\$8,960.00	0	10.11	12

The income statistics shown above are for all qualified Ignite Associates who were eligible to earn commissions and bonuses during the 12-month reporting period of July 2008 through June 2009. A "Qualified Associate" is defined as an Associate who earned at least one commission or bonus payment during the reporting period. The average annual income for all qualified Associates was \$591.69. During the reporting period 79.24% of all qualified Associates earned at least one commission or bonus payment.

THE EARNINGS OF THE IGNITE ASSOCIATES IN THIS CHART ARE NOT NECESSARILY REPRESENTATIVE OF THE INCOME, IF ANY, THAT AN IGNITE ASSOCIATE CAN OR WILL EARN THROUGH HIS OR HER PARTICIPATION IN THE IGNITE COMPENSATION PLAN. THESE FIGURES SHOULD NOT BE CONSIDERED AS GUARANTEES OR PROJECTIONS OF YOUR ACTUAL EARNINGS OR PROFITS. SUCCESS WITH IGNITE RESULTS ONLY FROM SUCCESSFUL SALES EFFORTS, WHICH REQUIRES HARD WORK, DILLIGENCE, AND LEADERSHIP. YOUR SUCCESS WILL DEPEND ON HOW EFFECTIVELY YOU EXERCISE THESE QUALITIES.

Responsibility and honesty are core values at Ignite. We conduct business in a professional, ethical and legal manner and require our Independent Associates to follow suit with respect to customers, other Ignite Independent Associates and Ignite. When you choose Ignite as your financial vehicle, you can be sure that you are teaming up with an organization rooted in a firm foundation of entrepreneurship and integrity.

